



**INNOVATIVE NETWORK SOLUTIONS**

Innovative. Informative. Intelligent.

**Microsoft**  
**CERTIFIED**  
Partner

## **Collaboration and Knowledge Management**

*"Business Performance through Information Management"*

Process • Technology • Consulting

# Technology and Process Services Provider

Innovative Network Solutions (INS) is a technology and process services provider to both government and commercial entities. We drive customer value through efficiency, process improvements and technology.

Using best of breed technologies and proven methodologies, INS works with clients to develop multi-faceted solutions integrating innovation, analytics and process improvements.

- Small Disadvantaged Business
- Certified Virginia DMBE SWaM
- Certified Minority Owned Business – VMSDC
- GSA IT Schedule 70
- Metro Washington DC Headquarters
- Serving Government and Commercial Business

- Domain Expertise in Technology, Call Center Business Process Outsourcing and Supply Logistical Services
- Technology Expertise in Collaboration/Knowledge Management, Customer Relationship Management and Business Intelligence
- In-depth People skills in the areas of SharePoint, Siebel, Avaya, Oracle, Microsoft Web technologies and Business Intelligence



## Collaboration and Knowledge Management Services

INS Collaboration and Knowledge Management capability focuses on implementing department or enterprise wide information sharing and collaborative working strategies for businesses and/or agencies. With innovation and advancement of technology such as mobile, cloud computing availability of data or information from disparate sources is increasing challenges in sharing information or making information available for timely decision making. Businesses and Public Sector Agencies are constantly facing the challenges of collecting and sharing information across the enterprise. With evolving business and regulatory requirements collecting and sharing information readily is very critical to driving work efficiencies.

INS Collaboration and Knowledge Management services focus on information sharing goals and driving work efficiencies. INS provides people, tools and technologies to get the best value out of an enterprise collaboration platform. As a Microsoft Partner, INS has been providing Microsoft SharePoint Knowledge Management and Collaboration Solutions to public sector and private companies.

INS utilizes Microsoft SharePoint as a technology platform and has developed strong capability and expertise in the areas of Collaboration and Knowledge management. Our skill sets range from assessing & defining Collaboration strategy to implementation of solutions to support Knowledge management objectives. As part of our corporate growth strategy, INS has standardized on Microsoft SharePoint as a tool for information sharing across the organization and has a dedicated SharePoint Center of Excellence (CoE) to support prototyping, development and customer activities. As part of its government offerings, INS is committed to developing best in class and innovative Collaboration and Knowledge management solutions. Our expertise covers the whole range of the project life cycle, from business process mapping, analysis and redesign, initial consultancy in feasibility studies and requirements definitions through technology evaluation to developing solutions and implementing and integrating them into existing IT infrastructures. INS constantly surveys the knowledge management industry, looking for best practices and emerging technologies.

	Customer Relationship Management	IT Development & Infrastructure	Business Intelligence	Supply Logistics & Support Services
INS Core Competencies	<ul style="list-style-type: none"> <li>• Call Center Design, installation &amp; Management</li> <li>• CRM Business Process Automation</li> <li>• Sales Force Automation</li> <li>• Sales Analytics</li> </ul>	<ul style="list-style-type: none"> <li>• Collaboration/Knowledge Management</li> <li>• Database Design &amp; Management</li> <li>• WEB Development Services</li> <li>• Custom Programming</li> <li>• Cloud Computing</li> </ul>	<ul style="list-style-type: none"> <li>• Enterprise Data Management</li> <li>• Data Modeling</li> <li>• Data warehousing and Data Mart</li> <li>• Analytics</li> <li>• Dashboards</li> <li>• ETL and Data Integration</li> <li>• Reporting</li> </ul>	<ul style="list-style-type: none"> <li>• Procurement, Logistics and Supply Management</li> <li>• Scoping, SOW, and Analysis</li> <li>• Quality Assurance</li> <li>• Program Management &amp; Administrative Support</li> </ul>

**OUR COLLABORATION/KNOWLEDGE MANAGEMENT CAPABILITIES SUPPORT CLIENTS ACROSS AN ENTERPRISE OR A DEPARTMENT IN THE FOLLOWING AREAS:**

**Consulting Services**

- Assessment, Collaboration and Portal Strategy development and feasibility study

**Application Services**

- Portal Development
- Collaboration workspace development
- Knowledge Management and Service Support Application Development

**Migration Services**

- Content Management System migration such as Lotus Notes Domino, SharePoint 2003 to SharePoint 2010

**Infrastructure Services**

- Sizing, Architecture, Installation, Performance management and disaster recovery planning services.

**SHAREPOINT CAPABILITY SUMMARY**

- Microsoft Certified Partner
- Collaboration, Knowledge Management and .NET Development Experience  
Microsoft Office SharePoint Server (MOSS) 2010 – SharePoint Designer 2010, Windows SharePoint Services (WSS), SharePoint Portal Server (SPS), MOSS API's, InfoPath, MOSS 2010 Excel Services, MOSS 2010 Publishing Infrastructure  
Development and Programming Experience with ASP.NET, Visual Studio.NET, C#, SQL Server, MOSS 2007 Web parts
- Certifications: MCP, MCSP and ITIL.
- SharePoint Project Management, Administration, Architecture, Design and Programming Experience.

	Highlights	Service Offerings	Benefits
<p><b>INS</b> <b>Collaboration</b> <b>Capabilities</b></p>	<ul style="list-style-type: none"> <li>• End to Collaboration/Knowledge Management Offerings with full spectrum of services.</li> <li>• Microsoft SharePoint professionals with broad experience in the areas of Portal/collaborative workspace development, migration, performance management</li> <li>• Experienced and certified mix of Microsoft SharePoint Analysts and technical project teams</li> <li>• End to End implementation services from SharePoint roadmap preparation to production support</li> <li>• Collaboration tools experience: Microsoft SharePoint 2010, Lotus Notes Domino</li> </ul>	<ul style="list-style-type: none"> <li>• Project Management</li> <li>• Collaboration/Knowledge Management Assesment and road map preparation</li> <li>• Discovery workshops &amp; Business requirements gathering</li> <li>• Technical design and architecture Portal and/or Service support application development</li> <li>• Content management system migration</li> <li>• Sizing and performance management</li> <li>• Integration, testing, and validation</li> </ul>	<ul style="list-style-type: none"> <li>• Improved work efficiencies and service levels</li> <li>• Availability of accurate and timely information</li> <li>• Automate and eliminate manual processing</li> <li>• Better information management across the enterprise</li> <li>• Support compliance and regulatory requirements</li> </ul>